

## Top 10 Reasons to Put NetApp and VMware in the Game:

- 1. More Completions**  
(Increase overall productivity)
- 2. Great Maneuvering**  
(Ultimate flexibility)
- 3. Successful Playbook**  
(Streamline storage allocation)
- 4. Two MVPs are Better than One**  
(Efficient cloning of VMs)
- 5. Deeper Bench**  
(V-Series virtualization solution)
- 6. Solid Conditioning**  
(Thin provisioning)
- 7. Fewer Fumbles**  
(Instantaneous backups)
- 8. Better Defensive Line**  
(Data protection)
- 9. Interceptions Averted**  
(Disaster recovery)
- 10. Eagle-eyed Referees**  
(Enterprise service)



## SCORE A NINTENDO DS LITE

Visit [www.getinthevirtualgame.com](http://www.getinthevirtualgame.com) today and enter **RAZOR3** to schedule an appointment and receive a Nintendo DS Lite portable gaming system.

**NetApp + VMware—A Game Winning Move**

For more information about Razor Technology visit [www.razor-tech.com](http://www.razor-tech.com). Or, feel free to contact the Razor Technology Sales Team at **(484) 612-2801**.



RAZOR TECHNOLOGY  
*Enterprise Systems Integration*

# RAZOR TECHNOLOGY



HELPS YOU GET IN THE GAME WITH

# VIRTUALIZATION



RAZOR TECHNOLOGY  
*Enterprise Systems Integration*



## NETAPP + VMWARE = A WINNING TEAM

Now is the right time to invest in storage solutions alongside your virtualization practice. A server coupled with storage virtualization adds tremendous value to your other business practices, because virtualization helps to optimize the other solutions you use, including applications like Exchange, SQL Server, Oracle and SAP, backup and recovery, and more.

## SCORE MORE WITH VIRTUALIZATION

Server virtualization is one of the most relevant and pervasive technology strategies in today's budget-crunched marketplace. With promises of up to 50% hardware reduction costs and 80% operational reduction costs, companies of all sizes are implementing server virtualization in their data centers and throughout their distributed infrastructures.

# GET IN THE GAME WITH RAZOR TECHNOLOGY

## EXPERT COACHING TIPS

Virtualization decouples the physical hardware from the operating system via an abstraction layer that delivers greater IT resource utilization and flexibility. Industry analysts offer compelling insight into the virtualization space:

### Costs are a major exposure

- > \$8 is spent maintaining legacy IT for every \$1 invested in new IT infrastructure; this severely limits business innovation
- > 50¢ is spent to power & cool servers for every \$1 in server spending today; this will increase to 70¢ by 2010
- > \$29 billion is spent annually on server power and cooling, with only 30% actually going to the IT load
- > Virtualization can deliver 70-80% reduction in space & power

### Virtualization is on the rise

- > Server utilization rates can be increased by 45-75%
- > Server rebuild can be reduced from 20-40 hours to 15-30 minutes
- > Local storage generally moves to networked storage

## PLAY SMARTER WITH THE RIGHT STRATEGY

A complete virtualization or consolidation strategy should consider not only servers, but storage as well. Unified storage solutions from NetApp complement the manageability, utilization and cost-saving benefits of VMware by providing simplified data provisioning and powerful storage-resident data protection. This server-to-storage virtualization solution makes utility computing real and affordable for most enterprises.

NetApp partners with VMware to offer solutions and best practices for the design of a virtualized infrastructure from servers to storage, with storage solutions that can deliver:

- > Scalable and consistent I/O performance for all ESX protocols (NFS, iSCSI, and FCP)
- > Flexible, rapid, simple, and cost-efficient provisioning and data management solutions
- > Best-in-class virtualized storage for thin provisioning of heterogeneous storage environments
- > Grid or Utility Computing type functionality including data center space and energy efficiencies, higher utilization rates, and overall IT agility

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